

Governance presentation

April 2024

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All financial figures presented are based on operational reporting (according to IFRS but with joint ventures proportionately consolidated). As changes are calculated based on exact figures, there may be rounding differences between reported figures, subtotals and totals.

Agenda

01 Corporate governance

02 Remuneration policy

03 Financial authorizations

04 Appendices



Green business park – La Garenne-Colombes (Hauts-de-Seine)

O1 Corporate governance



External evaluation of the Board of Directors in 2023



Work of the Board of Directors assessed by a consultant specialising in governance studies (Beyond) under the supervision of the Senior Independent Director

Composition of the Board

Strengths:

- Adequate composition (number of seats and balance between independent and non independent directors)
- Financial profiles

Changes recorded by the Board:

- Expansion of the Board's skills in the context of future renewals
 - Two directors with profiles that are both complementary and compatible with the other directors will be presented at the next AGM
- Strengthening of the integration programme for new directors
 - Tailored integration pathways and targeted training

Board committee procedure

Strengths:

- **Very positive assessment** of the contribution of the Audit and Accounts Committee and the Remuneration, Appointments and CSR Committee
- This very high level of trust between the Board and these Committees enables efficient decision-making during Board meetings

Recommendations:

Creation of a dedicated CSR Committee

Changes approved by the Board:

• Committee created on 3 April 2024



- Positive assessment of the role and missions of the Board : high level of commitment and profesionalism
- Optimal preparation of the Committees
- Significant changes already agreed by the Board and effective immediately

News and issues to be addressed by the AGM in 2024



RESIGNATIONS / DEPARTURES

Myriam El Khomri



Resignation on 14 December 2023 due to her appointment as Chairman of the Supervisory Board of CDC Habitat, preventing from any conflict of interest



Proposal for the ratification of the cooptation of Florence Verzelen as Director (5th resolution)

Karine Suzzarini



Departure of the Board due to the disposal of the property management to individuals business to Bridgepoint



Ongoing replacement To be appointed by the Group Works Council held on 22 April 2024

END OF TERMS

Luce Gendry



End of term and loss of independence status. Luce Gendry didn't wish to stand for renewal



Proposal for the nomination of Enrique Martinez as Director (6th resolution)

Jérôme Grivet



End of term



Proposal of renewal (7th resolution)

Magali Smets



End of term

Luc Touchet



End of term



Proposal of renewal (8th resolution)



Proposal for the nomination of a Director representing the shareholders' employees between 2 profiles (9th & 10th resolutions)

Separation of Vice-Chairman and Senior Independent Director roles



Separation of the roles after the departure of Luce Gendry

This split strengthens the counter-power towards the Chairwoman of the Board

Vice-Chairman of the Board



Charles-Henri Filippi
Chairman of the Remuneration,
Appointments and CSR Committee

Profile:

- Independent
- Director since 2016
- Expertise: Strategy and investment, Governance, Real estate and real estate financing, Financial Services (banking and insurance), CSR

Main role

- Act in place of the Chairwoman of the Board if necessary (convene meetings, submit a draft agenda, chair meetings)
- May convene executive sessions

Senior Independent Director



Agnès Nahum
Chairwoman of the Audit and Accounts
Committee after the next AGM

Profile:

- Independent
- Director since 2015
- Expertise: Finance, Strategy and investment, Governance, Financial Services (banking and insurance), CSR
- Member of the Remuneration, Appointments and CSR Committee
- Member of the Strategy and Investment Committee

Main role

- Coordinates meetings of independent directors
- Supervises the formal assessment of the work of the Board of Directors
- Is the point of contact for Board members in the event of a conflict of interest
- In charge of the shareholders' requests who want a direct dialogue with members of the Board

2 new experienced directors with complementary profiles with the other members of the Board



FLORENCE VERZELEN Nomination as independant Director



A graduate of École Polytechnique et Corps des Mines, Florence Verzelen has worked for more than 20 years in international organisations in various sectors such as energy and software. In 2007, she was appointed Advisor in the Office of the Secretary of State for European Affairs to manage issues related to trade and industry. From 2008 to 2017, she held executive positions within the Engie group, first as Head of Acquisitions for the Exploration and Production business, then moving to Qatar to take over the Senior Management of GDF Suez Qatar. She then returned to a Corporate function as Director of the Group's Purchasing Performance Plan. Her final position at Engie was as Chief Operating Officer for Europe and Russia.

Since January 2018, she has been Executive Vice-President in charge of Industry, Marketing and Sustainability at Dassault Systèmes. She oversees the strategy, sales and operations of 12 industry segments served by Dassault Systèmes.*

* Listed company

ENRIQUE MARTINEZ Nomination as independant Director



A graduate in Economics from IESE Business School in Madrid, Enrique Martinez began his career at Toys"R"Us. In 1998, he joined the Fnac group with the task of establishing and developing the brand in Portugal. He then held various positions within the Group between Spain and Portugal. In 2004, he became a member of the Executive Committee as Chief Executive Officer of the Iberian region. In 2012, he was called to France to lead the France and Northern Europe region (France, Belgium, Switzerland). Over a period of 19 years, Enrique Martinez made a significant contribution to the development of the Fnac group. In July 2016, he was entrusted with the task of merging the Fnac and Darty brands in France, which in just a few months would lead to the creation of the first synergies between the two brands. Since July 2017, he has been Chief Executive Officer of Fnac Darty*.

* Listed company

- Complementarity profiles selected by Beyond, the external consultancy that also carried out the Board assessment
 - Operational/business experience in different sectors of activity
 - CSR and international dimension vs. a more financial profiles overall
- > If approved, the Board will remain in fully compliant with the recommendations of the AFEP-MEDEF Code



60%

Independant Directors (1)



Respect for staggered terms of office

4 specialised committees of the board after the AGM of 23 May 2024



Audit and Accounts Committee

Chairwoman: Agnès Nahum (independent)

Members:

Magali Smets (independent) Soumia Belaidi-Malinbaum (independent) CM Arkéa (Bertrand Blanpain) Jérôme Grivet Enrique Martinez (independent)

6 members

67% of independent members (1)

50% of women (1)

Remuneration and Appointments Committee

Chairman: Charles-Henri Filippi (independent)

Members:

Agnès Nahum (independent) Soumia Belaidi-Malinbaum (independent) Bruno Catelin

4 members

100% of independent members (1)

67% of women (1)

CSR Committee

Chairwoman: Magali Smets (independent)

Members:

Soumia Belaidi-Malinbaum (independent) Florence Verzelen (independent) Enrique Martinez (independent)

4 member

100% of independent members (1

75% of women (1)

Strategy and Investment Committee

Chairwoman: Véronique Bédague

Members:

Magali Smets (independent) CM Arkéa (Bertrand Blanpain) Jérôme Grivet La Mondiale (Bruno Angles) Charles-Henri Filippi (independent)

Agnès Nahum (independent)

7 members

43% of independent members (1)

43% of women (1)



O2 Remuneration policy



2023 ex post: non-discretionary and challenging remuneration



- > As part of the Board of Directors' review of the ex post 2023 remuneration of executive company officers, the directors noted that :
 - **Most of the criteria set one year ago**, in line with their expectations in terms of corporate performance at the beginning of 2023, **had become unattainable** over the course of the year
 - The **target thresholds** (on all of the quantitative criteria) were set in the context of a market that has undergone a profound transformation (guidance revised in July 2023)
- In the absence of qualitative criteria, the Board of Directors could not assess the **good management of the Company by the**Chairwoman and CEO during a period of deep crisis in the sector, nor the handling of the major strategic challenges:
 - The achievement at the end of 2023 of the guidance revised in July
 - The speed of execution of the strategic refocus that took place in October 2023 on urban regeneration and the deployment of the serviced property activities: disposal of Services to individual business and Portuguese and Polish activities
 - The creation of the Villes et Commerces property venture with Carrefour in November 2023
 - The signing of a partnership with Mirabaud AM, allowing for the outsourcing of the carrying risk of up to 90% on large-scale urban regeneration projects

Mathematical nature of the criteria didn't allow the work carried out by the managers to be valued

2023 remuneration (ex post) – 12th resolution Véronique Bédague – Chairwoman & CEO



Fixed remuneration €750k



Annual variable remuneration

€650k (for 100%)



75% Financial targets

25% ESG targets



LIIPFree performance shares

Annual variable remuneration criteria	Min	Max	Max amount	Achievement	Amount
				%	awarded
50% based on the level of current operating profit at end 2023	0%	110%	357.500€	0%	0€
15% based on the level of leverage ratio at end 2023	0%	110%	107.250€	0%	0€
5% based on the level of market share target at end 2023	0%	110%	35.750€	100%	32.500€
5% based on the level of revenue of managed real estate business at end 2023	0%	100%	32.500€	80%	26.000€
25% based on meeting CSR and HR criteria					
15% according to the carbone performance	0%	100%	97.500€	100%	97.500€
10% according to the group gender diversity policy	0%	110%	71.500€	110%	71.500€
TOTAL			702.000€	32%	227.500€

> A low achievement rate, reflecting challenging targets

2023 remuneration (ex post) – 13th resolution Jean-Claude Bassien – Deputy CEO



Fixed remuneration €500k



Annual variable remuneration



75% Financial targets





LTIPFree performance shares

Annual variable remuneration criteria		Мах	Max amount	Achievement	Amount
				%	awarded
50% based on the level of current operating profit at end 2023	0%	110%	220.000€	0%	0€
15% based on the level of leverage ratio at end 2023	0%	110%	66.000 €	0%	0€
5% based on the level of market share target at end 2023	0%	110%	22.000€	100%	20.000€
5% based on the level of revenue of managed real estate business at end 2023	0%	100%	20.000€	80%	16.000€
25% based on meeting CSR and HR criteria					
15% according to the carbone performance	0%	100%	60.000 €	100%	60.000 €
10% according to the group gender diversity policy	0%	110%	44.000 €	110%	44.000 €
TOTAL			432.000 €	32%	140.000€

A low achievement rate, reflecting challenging targets



2024 remuneration (ex ante) – 14th to 16th resolutions



Common remuneration principles:

- > Stable level of remuneration vs 2023
- ➤ Well balanced mix: ~1/3 annual fixed ~1/3 annual variable ~1/3 LTIP

Véronique Bédague - Chairwoman & CEO

Fixed remuneration €750k



Annual variable

remuneration

€650k

(for 100% - max 110% for certain objectives)



80% quantitative objectives

20% qualitative objectives



LTIP

Free performance shares

~€750k

calculated on a share price of ~€16¹ i.e 47.000 shares

Jean-Claude Bassien Deputy CEO

Fixed remuneration €500k



Annual variable

remuneration

€400k

(for 100% - max 110% for certain objectives)



80% quantitative objectives

20% qualitative objectives



Free performance shares

~€450k

Calculated on a share price of ~€16¹ i.e 28,000 shares

2024 remuneration (ex ante) – criteria for both company officers



V. BedagueJC. BassienFixed remuneration750.000 €500.000 €

Variable remuneration (for 100% achievement of objectives)

650.000 € 400.000 €

Annual variable remuneration criteria	Min	Max	Max amount for V. Bedague	Max amount for JC. Bassien	Comments
Quantitative objectives: 80%			568.750 €	350.000 €	
30% based on the level of 2024 leverage ratio	0%	110%	214.500 €	132.000€	No amount awarded for less than 10% decrease
20% based on the level of 2024 operating profit	0%	110%	143.000 €	88.000 €	No amount awarded if the operating profit is not positive
15% based on the number of strategic and financial partnerships entered into in 2024	0%	110%	107.250 €	66.000 €	
10% based on the carbone performance on building permits submitted in 2024	0%	110%	71.500 €	44.000 €	
5% based on the Group's gender diversity policy	0%	100%	32.500 €	20.000€	
Quanlitative objectives: 20%			130.000€	80.000€	
10% based on the deployment and management of the Group transformation	0%	100%	65.000 €	40.000 €	
10% based on the overhaul of the organisation and adaptation to the new context	0%	100%	65.000 €	40.000 €	
TOTAL			698.750€	430.000 €	
Maximum amount in % of the to Maximum amount in %				108% 86%	



Variable remuneration breakdown: 2024 ex ante for both Véronique Bédague & Jean-Claude Bassien

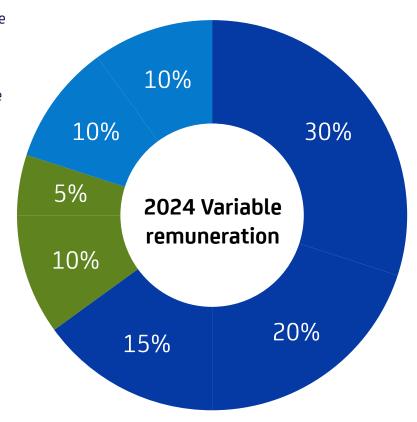


Qualitative objectives: 20%

- 10% for the deployment and management of the Group's accelerated transformation towards an urban operator model
- **10%** for the overhaul of the organisation and the adaptation of the Company to the new context

Quantitative ESG objectives: 15%

- 10% for carbon performance compared to the 2023 ER 2020 thresholds for building permits submitted in 2024
- 5% for the progress made on the Group's gender diversity policy as measured by the percentage of women in the Group's governing bodies



Quantitative financial objectives: 65%

- 30% in respect of the Group's net debt -> If there is less than a 10% decrease, no amount will be awarded
- 20% in respect of 2024 operating profit -> If the operating profit for 2024 is not positive, no amount will be awarded
- **15%** in respect of the number of strategic and financial partnerships entered into in 2024

Improved transparency on the requirement to meet the criteria



2023 URD - §4.4.2 p 220-228

03 Financial authorizations



Financial authorizations submitted to the approval at the next AGM (1/2)



- > Share repurchase and reduction in share capital (19th and 20th resolutions)
 - Share repurchase: 10% of the share capital Unchanged compared with previous AGM (18/05/2022)
 - Reduction in share capital: 10% of the share capital per 24-month period Unchanged compared with previous AGM (18/05/2023)
- > Awards of new or existing free shares (21th resolution)
 - 1% of the share capital at the date on which the grant is decided by the Board
- > Issues with pre-emptive subscription rights (22nd resolution)
 - 25% of the share capital or €600m in debt securities (overall limit) Unchanged compared with previous AGM (18/05/2022)
- > Public issues without pre-emptive subscription rights (23th resolution)
 - With priority right: 20% of the share capital or €600m in debt securities
 - Without priority right: 10% of the share capital or €300m in debt securities
 - Unchanged compared with previous AGM (18/05/2022)
- > Issues without pre-emptive subscription rights Private placement (24rd resolution)
 - 20% of the share capital or €300m in debt securities (vs 10% at the previous AGM)
 - Increase of the threshold regarding the share capital compared with previous AGM (18/05/2022)
- > Overallotment option (above mentioned authorisations) (25th resolution)
 - Not to exceed 15% of the original issue, and at the same price Unchanged compared with previous AGM (18/05/2022)

Financial authorizations submitted to the approval at the next AGM (2/2)



- > Capital increase via the capitalisation of reserves, earnings, premiums or other accounts (26th resolution)
 - 25% of the share capital Unchanged compared with previous AGM (18/05/2022)
- > Issue in exchange for contributions of equity securities or other securities giving access to the share capital through a public exchange offer initiated by the Company (27th resolution)
 - 10% of the share capital Unchanged compared with previous AGM (18/05/2022)
- > Issue to remunerate contributions in kind (28th resolution)
 - 10% of the share capital Unchanged compared with previous AGM (18/05/2022)
- > Issue reserved for members of a Group company savings scheme (29th resolution)
 - 1% of diluted capital
- > Total limits on issuing authorisations with or without pre-emptive subscription rights (30th resolution)
 - 25% of the share capital for issues with and without pre-emptive subscription rights, o/w:
 - 20% of the share capital for issues without pre-emptive subscription rights and with priority rights (23rd resolution)
 - 10% of the share capital for issues without pre-emptive subscription rights and without priority rights (23rd resolution)
 - 20% of the share capital regarding the 24th resolution
 - 10% of the share capital regarding the 27th resolution
 - 10% of the share capital regarding the 28th resolution
 - The nominal amount of issues without pre-emptive subscription rights and without priority rights limited to 10% (23rd resolution) will also be deducted from the sub-ceilings for issues without pre-emptive rights (24th, 27th and 28th resolutions)
 - → Amending notice being published

O4 Appendices



Illustration of the free share distribution policy for the executive Committee (Véronique Bédague and Jean-Claude Bassien were not company officers)

- Plan granted on 18 May 2020 expiry date in 2023
- > This plan concerns the 2 current company officers who were both executive managers at the time of the grant

Based on a total of 48,000 shares -> 24,000 per company officer	target scale	level achieved	Achievement %	Shares received
15% on the level of Group current operating profit for 2021 approved by the Board	0% awarded if COP<80% of targeted COP 80% awarded if COP \geq 80% and <90% of targeted COP 90% awarded if COP \geq 90% and <98% of targeted COP 100% awarded if COP \geq 98% of targeted COP	2021 COP €371m	100%	3,600
35% on the level of Group current operating profit for 2022 approved by the Board	0% awarded if COP<80% of targeted COP 80% awarded if COP \geq 80% and <90% of targeted COP 90% awarded if COP \geq 90% and <98% of targeted COP 100% awarded if COP \geq 98% of targeted COP	2022 COP €367m	100%	8,400
15% on the leverage ratio level in respect of 2021 and 2022	0% awarded if ratio >3,5 in 2021 and >3,3 in 2022 80% awarded if ratio >3,5 in 2021 and \leq 3,3 in 2022 90% awarded if ratio \leq 3,5 in 2021 and >3,3 in 2022 100% awarded if ratio \leq 3,5 in 2021 and \leq 3,3 in 2022	2021 ratio: 1.3 2022 ratio: 1.5	100%	3,600
5% on the level of reduction of 2022 carbon footprint	0% awarded if 2022 reduction > targeted level for 0 or 1 scope 50% awarded if 2022 reduction > targeted level for 2 scopes 100% awarded if 2022 reduction > targeted level for 3 scopes		100%	1,200
5% on the level of equality index	0% awarded if index <80 80% awarded if index ≥80 et <82 100% awarded if index si ≥82	91%	100%	1,200
5% on the level of client satisfaction (2020-2021-2022 NPS score improvement)	20% awarded if for the first score in 2020 20% awarded if score 2021 > 2020 60% awarded if score 2022 > 2021	2020: -25.7 2021: -20.5 2022: -9	100%	1,200
20% on the relative level of TSR compared to SBF 120 between 2020 and 2022	0% awarded if TSR <95% of the SBF 120 TSR as of 31 Dec.2022 80% awarded if 95%≤ TSR <105% of the SBF 120 TSR as of 31 Dec.2022 100% awarded if TSR \geq 105% of the SBF 120 TSR as of 31 Dec.2022	SBF 120 = 48% NEXITY = 14%	0%	0

TOTAL

% of shares awarded

19,200

General items on the Agenda of the next AGM (23 May 2024)



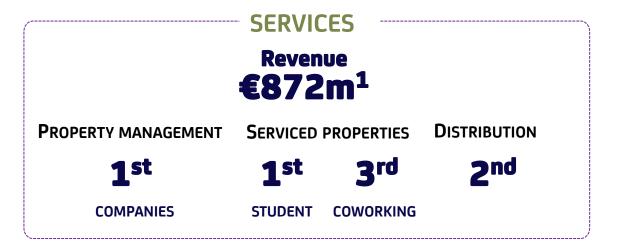
- Approval of annual and consolidated financial statements
- Approval of regulated agreements
- Governance / composition of the Board of Directors:
 - Renewal/replacement of directors
- Remuneration:
 - Remuneration policy for the corporate officers: fixed, variable and exceptional items
 - Remuneration policy for the directors
- Financial resolutions:
 - Authorizations granted to the Board of directors regarding share capital increases/reduction
 - Authorizations granted to the Board of directors to award free shares to Comex and Managers
- Appointment of external sustainability Auditor in compliance with CSRD

Nexity: a key player on the French real estate market



Among the leader in all market segments





Pioneer in decarbonizing real estate



Carbon trajectory certified 1.5°C

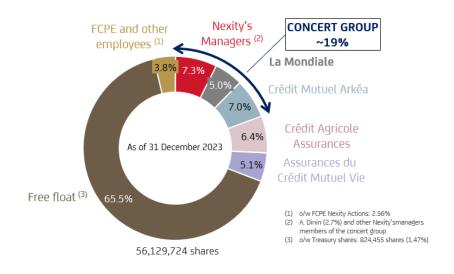


For the 4th year in a row



A-« Leadership »

With a diversified and well-balanced shareholder base



2023 – A busy year for refocusing the Group's roadmap: capacity and speed of execution



Ramping up urban regeneration



Deleveraging levers initiated

Discontinuation of business outside France

Finalisation of disposals of activities in Poland and Portugal

(announced in February 2023)





Market deal with Carrefour



First nationwide large-scale urban regeneration project

>€2bn in revenue over 10 years 800,000 sq.m; 12,000 homes





Launched Nexity Héritage

Expertise in transformation and renovation brought together under a dedicated brand

Land banking solution with Mirabaud AM

Outsourcing **up to 90%**of the carry risk on large-scale urban regeneration projects
Investment budget of **€200m over 5 years**

Process to seek out strategic and financial partners in the management and distribution businesses

Exclusive negotiations with Bridgepoint with a view to selling Property Management for Individuals⁽¹⁾

Sale of Property Management for Individuals based on an enterprise value of **€440m**

A board focused on the effectiveness of the corporate governance





- Combination of roles is part and consistent with Nexity's history
- Nexity has succeeded in maintaining continuity of governance without disruption
- A balanced distribution of power with a Vice Chairwoman and Senior independent director

2023 effective board of directors: independence and gender representation



Véronique Bédaque Chairwoman and Chief Executive Officer



Crédit Mutuel Arkéa Represented by Bertrand Blanpain



Bruno Catelin Director representing employees



Luce Gendry Vice-Chairwoman Senior independent Director





Karine Suzzarini Director representing employees



Charles-Henri Filippi



Soumia Malinbaum



Luc Touchet Director representing shareholders' employees



Jérome Grivet



Agnès Nahum



AG2R La Mondiale Represented by Bruno Angles



Magali Smets

As of 31 December 2023:

NUMBER OF DIRECTORS¹

BALANCED BOARD GENDER

INDEPENDENT BOARD MEMBERS

12 appointed for a 4-year term

55% of women²

Audit and Accounts Committee

Remuneration, Appointments and CSR Committee

Strategy and Investment Committee

Chairman / Chairwoman



Resignation on 14 December 2023

3 specialised committees of the board



As of 31 December 2023 (post resignation of Myriam El Khomri):

Audit and Accounts Committee Chairwoman: Luce Gendry 67% of independent members (1) 67% meetings in 2023 average attendance

Remuneration, Appointments and CSR Committee Chairman: Charles Henri Filippi 100% of independent members (1) 67% meetings in 2023 average attendance

Strategy and Investment Committee Chairwoman: Véronique Bédaque 43% of independent members (1) 57% meetings in 2023 (Disposal to Bridgepoint directly validated by the Board of directors)



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